

Promotion Deal

Thematic Promotion: Import Fair

Periode : 03 APR s/d 16 APR 2020

Kode Budget: _____

Budget Struktur: On Top Budget Promo Part Off Promotion Budget

Nama Principle: **PT. KARA SANTAN PERTAMA** Comm. Contract: **MARIA**

Nama Distributor: **PT. KARA SANTAN PERTAMA / PT. ENSEVAL MEGATRADING** Dist. Code: **K 4024**

Nama di Kontrak: **DANIEL SAPUTRA** Code di Kontrak: _____

Division: Food Non Food Fresh Food GMS others: _____

No.	PLU Code	Item description	Harga Beli	unit	Diskon			Net promo purc.price	Forecast Qty	Remarks
					Normal	Promo	Trade deal			
1	146951	KARA SANTAN 200 ML	70,000		2%	7%		IN STORE	RAFAKSI RP 200, HET RP 7.100	
2	149282	SUN KARA 200 ML	75,000		2%	7%		IN STORE	RAFAKSI RP 200, HET RP 6.500	
3	149292	SUN TCA 65 ML	79,200		2%			IN STORE	RAFAKSI RP 200, HET RP 2.500	

Support:

Rental / Media	Unit / spot	Paket	Fees / unit	Total Fees	Total Fees	Remarks
IN STORE						Pembayaran potong tagihan / cheque max 14 hari

(*): _____

Store participants

class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee
A+	YRI			A	BGI			B	ATP			B	MJA			C	GAR		
A+	YBJ			A	GBB			B	BGR			B	MLA			C	GCW		
A+	YJB			A	GBT			B	BJR			B	PDB			C	GJB		
				A	GPH			B	CMS			B	PMK			C	GKN		
				A	GRN			B	DNT			B	SBG			C	GKP		
				A	GRT			B	GBJ			B	SBR			C	GLB		
				A	KPT			B	GCL			B	SLW			C	GMR		
				A	PSR			B	GCN			B	YBR			C	GTK		
				A	PWK			B	GCR			B	YBR			C	GTS		
				A	SBO			B	GHS			B	YCK			C	KSB		
				A	SKB			B	GJN			B	YJB			C	YCB		
				A	SMD			B	GMH			B	YKG			C	YMD		
				A	STR			B	GSB			B	YKN			C	YSS		
				A	TSK			B	GSS			B	YLO						
				A	YCI			B	GUB			B	YLS						
				A	YCW			B	IDM			B	YMJ						
				A	YGT			B	KPM			B	YPI						
				A	YPC			B	M2M			B	YPL						
				A	YTG			B	MBT			B	YPT						

Yogya Group Representative,		Distribution Approval		Principle Approval		<small>Note : pihak principle menjamin pembayaran atas biaya promosi di atas, jika lewat 30 hari sejak tanggal ini maka YOGYA akan melakukan pemotongan pembayaran</small>
Name	MARIA	Name		Name	DANIEL SAPUTRA	
Position	MD FOOD	Position		Position	BRANCH MANAGER	
Date		Date		Date	10 APR 2020	
Signature & co.stamp		Signature & co.stamp		Signature & co.stamp		



Promotion Deal

Thematic Promotion: Puasa & Lebaran

Periode : 17 APR s/d 19 APR 2020

Kode Budget

Budget Struktur

On Top Budget Promo

Part Off Promotion Budget

Nama Principle

PT. KARA SANTAN PERTAMA

Comm. Contract

MARIA

Nama Distributor

PT. KARA SANTAN PERTAMA / PT. ENSEVAL MEGATRADING

Dist. Code

K 4024

Nama di Kontrak

DANIEL SAPUTRA

Code di Kontrak

Division

Food

Non Food

Fresh Food

GMS

others: _____

No.	PLU Code	Item description	Harga Beli	unit	Diskon			Net promo purc.price	Forecast Qty	Remarks
					Normal	Promo	Trade deal			
1	146951	KARA SANTAN 200 ML	70,000			2%	7%		HERAN	RAFAKSI RP 200, HET RP 7.100
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3	149292	SUN TCA 65 ML	79,200			2%			HERAN	RAFAKSI RP 200, HET RP 2.500

Support:

Rental / Media	Unit / spot	Paket	Fees / unit	Total Fees	Total Fees	Remarks
KOMPENSASI HUT						Pembayaran potong tagihan / cheque max.14 hari

(*):

Store participants

class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee
A+	YRI			A	BGI			B	ATP			B	MJA			C	GAR		
A+	YBJ			A	GBB			B	BGR			B	MLA			C	GCW		
A+	YJB			A	GBT			B	BJR			B	PDB			C	GJB		
				A	GPH			B	CMS			B	PMK			C	GKN		
				A	GRN			B	DNT			B	SBG			C	GKP		
				A	GRT			B	GBJ			B	SBR			C	GLB		
				A	KPT			B	GCL			B	SLW			C	GMR		
				A	PSR			B	GCN			B	YBR			C	GTK		
				A	PWK			B	GCR			B	YBR			C	GTS		
				A	S60			B	GHS			B	YCK			C	KSB		
				A	SKB			B	GJN			B	YJB			C	YCB		
				A	SMD			B	GMH			B	YKG			C	YMD		
				A	STR			B	GSB			B	YKN			C	YSS		
				A	TSK			B	GSS			B	YLO						
				A	YCI			B	GUB			B	YLS						
				A	YCW			B	IDM			B	YMJ						
				A	YGT			B	KPM			B	YPI						
				A	YPC			B	M2M			B	YPL						
				A	YTG			B	MBT			B	YPT						

Yogya Group Representative,

Name	MARIA
Position	MD FOOD
Date	
Signature & co.stamp	

Distribution Approval

Name	
Position	
Date	
Signature & co.stamp	

Principle Approval

Name	DANIEL SAPUTRA	<p>Note : pihak principle menjamin pembayaran atas biaya promosi di atas, jika lewat 30 hari sejak tanggal ini maka YOGYA akan melakukan pemotongan pembayaran</p>
Position	BRANCH MANAGER	
Date	30 April 2020	
Signature & co.stamp		

