

**Promotion Deal**

Thematic Promotion: IN STORE

Periode : 30 APR s/d 15 MEI 2021

Kode Budget

Budget Struktur

On Top Budget Promo

Part Off Promotion Budget

Nama Principle

PT. KARA SANTAN PERTAMA

Comm. Contract.

MARIA

Nama Distributor

PT. KARA SANTAN PERTAMA / PT. ENSEVAL MEGATRADING

Dist. Code

K 4024

Nama di Kontrak

DANIEL SAPUTRA

Code di Kontrak

Division  Food  Non Food  Fresh Food  GMS  others: \_\_\_\_\_

No.	PLU Code	Item description	Harga Bell	unit	Diskon			Net promo purc.price	Forecast Qty	Remarks
					Normal	Promo	Trade deal			
1	146951	KARA SANTAN 200 ML	70.000			2%	10%		HERAN	RAFAKSI RP 300, HET RP 7.900
2	149282	SUN KARA 200 ML	75.000			2%	8%		HERAN	RAFAKSI RP 300, HET RP 7.400
3	149292	SUN TCA 65 ML	79.200			2%			HERAN	RAFAKSI RP 100, HET RP 2.900

Support:

Rental / Media	Unit / spot	Paket	Fees / unit	Total Fees	Total Fees	Remarks
KOMPENSASI HUT				Rp150.000.000		Pembayaran potong tagihan / cheque max.14 hari

(\*):

Store participants

class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee	class	store	(*)	fee
A+	YRI			A	BGI			B	ATP			B	MJA			C	GAR		
A+	YBJ			A	GBB			B	BGR			B	MLA			C	GCW		
A+	YJB			A	GBT			B	BJR			B	PDB			C	GJB		
				A	GPH			B	CMS			B	PMK			C	GKN		
				A	GRN			B	DNT			B	SBG			C	GKP		
				A	GRT			B	GBJ			B	SBR			C	GLB		
				A	KPT			B	GCL			B	SLW			C	GMR		
				A	PSR			B	GCN			B	YBR			C	GTK		
				A	PWK			B	GCR			B	YBR			C	GTS		
				A	SBO			B	GHS			B	YCK			C	KSB		
				A	SKB			B	GJN			B	YJB			C	YCB		
				A	SMD			B	GMH			B	YKG			C	YMD		
				A	STR			B	GSS			B	YKN			C	YSS		
				A	TSK			B	GSS			B	YLO						
				A	YCI			B	GUB			B	YLS						
				A	YCW			B	IDM			B	YMJ						
				A	YGT			B	KPM			B	YPI						
				A	YPC			B	M2M			B	YPL						
				A	YTG			B	MBT			B	YPT						

Yogya Group Representative,

Name	MARIA
Position	MD FOOD
Date	
Signature & co.stamp	

Distribution Approval

Name	
Position	
Date	
Signature & co.stamp	

Principle Approval

Name	DANIEL SAPUTRA	<p>Note : pihak principle. menjamin pembayaran atas biaya promosi di atas, jika lewat 30 hari sejak tanggal ini maka YOGYA akan melakukan pemotongan pembayaran</p>
Position	BRANCH MANAGER	
Date	8 MARET 2021	
Signature & co.stamp		